

PRESENTED BY

**EP Enterprise Bank**  
Member FDIC  
CREATE SUCCESS

Are We Engaged  
Yet? **Building and  
Cultivating  
Donor  
Relationships**



Non-Profit  
Collaborative

# Free Seminar for Non-Profits

- Engage through basic communication techniques
- Discover best practices for donor cultivation and engagement
- Understand a healthy donor relationship
- Learn to connect with donors emotionally

**Tuesday, October 23, 2018**

**8:30 – 10:30am** | Doors open at 8:00am | Complimentary breakfast provided

**Indian Hill Music School** | 36 King Street | Littleton, MA

**TO REGISTER** or for more information, visit  
**EnterpriseBanking.com/NPC.**



**PRESENTER: BARBARA DUNSFORD**  
Development Consultant

Barbara Dunsford is a development leader focused on results-oriented strategies and varied data audits to maximize non-profits' time, efforts and investments for better outcomes. She has been associated with a number of non-profits from around the region including Lowell General Hospital, Elder Services of the Merrimack Valley, Girls Inc. of Greater Lowell, Academy of Notre Dame and the Mahoney Family Foundation.



Enterprise Bank's Non-Profit Collaborative<sup>SM</sup> invites you and your team to attend a series of free educational seminars that address topics critical to the success of non-profits.

Find out more at  
**EnterpriseBanking.com/NPC**